

SOFT OPTION

A new guide for installers is now available from Tapworks, highlighting the opportunities available to them for selling and installing water softeners. The guide presents all the benefits and features of electronic water softeners, along with handy hints and tips on how to sell the units to customers. Whilst adding a water softener to the 'spec' of a new kitchen is the ideal time, the guide provides all the help an installer needs to add water softeners to his armoury of potential products, whenever he is talking to customers. In addition, it invites installers to join Team Tapworks – the company's installer group offering regular communication with the company and access to a range of helpful support as well as exclusive incentives and promotions – with free membership. The guide is available from merchants – or you can order one via the web site at www.tapworks.net.



SKILLING TIME

New Career Skills (NCS), provider of training in plumbing, carpentry and electrics for mature career changers, has launched a new, flexible learning plumbing course to address the skill shortage in the UK, enabling men and women of any age to change career with ease. The course, which is the only one of its type in the UK, is accredited by the Open College Network, provider of accreditation services for adult learning. The plumbing course was launched in response to the withdrawal of the City & Guilds 6988 plumbing qualification. NCS is one of the few re-skilling providers to address these flaws. It offers a flexible, blended learning programme which allows students to complete the theory part of their training at home using interactive materials and tutor support. Then, when ready, students can complete four separate one-week practical sessions at one of NCS's nationwide Centres of Plumbing Excellence. Commenting, Tim Adderson, managing director, NCS, says: "With the plumbing course we have answered the needs of both industry and mature career changers, many who have work and family commitments and can't afford to take weeks off work to train."



BATHROOMS & KITCHENS EXPO 2005

Organisers of Bathrooms & Kitchens EXPO 2005 are claiming that inspiration, aspiration, knowledge and trend spotting can all be found under one roof within the exciting seminar programme on offer during 8-10 May at ExCeL. Running throughout the three days of the show, the seminar theatre looks set to be a hotbed of topical debate and inspiration. Says event director Richard Dray: "Bathrooms and Kitchens EXPO is the UK's premier trade show for the market and this seminar programme has been designed to reflect hot topics and latest trends in the market. The speakers are all genuine experts in their field and we are confident that all delegates will go away enriched, empowered and entertained by every seminar."

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